

SWEPCO is proud to offer the Commercial Solutions Program, aimed at improving the energy efficiency of local commercial facilities located within its service territory. SWEPCO has contracted with CLEARResult to sponsor, promote, and administer the Program.

\_\_\_\_\_, (herein referred to as “Partner”) recognizes that it is a willing participant of this no cost program designed to help reduce energy bills for their facilities, freeing up operating dollars for other needs AND improving the usability and comfort of their facilities. This LOI reflects the voluntary collaboration between your organization and the Commercial Solutions Program and details the commitments of each party in order to improve energy efficiency in your facilities. The Program agrees to provide these services at no cost to the Partner with the understanding that the Partner will exert its best efforts to complete the applicable steps below and implement cost-effective energy efficiency recommendations. This agreement is non-binding and may be canceled at any time without reason by either party. *Projects being submitted to the 2017 Commercial Solutions Program must be completed by **November 15, 2017** to allow time for post-installation inspections to occur before the end of the calendar year.*

### DESCRIPTION OF COMMITMENTS

The Commercial Solutions Program will:

- Identify and assess energy efficiency measures
- Assist, analyze and incentivize new construction projects to help make the building more efficient than code mandates
- Pay the Partner cash incentives for documented peak demand reduction for eligible energy efficiency savings achieved by projects completed no later than November 15, 2017

Measure Category	Cash Incentives*
Lighting (non-LED) & Lighting Controls	\$275/kW
Lighting (LED)	\$300/kW
Lighting Controls	\$300/kW
HVAC – Chiller	\$305/kW
HVAC – DX & HVAC Controls	\$305/kW
Building Envelope	\$225/kW
Food Service	\$225/kW
Refrigeration	\$225/kW
PC Power Management	\$225/kW
Commercial Duct Sealing	\$235/kW
Custom	\$305/kW

*\*This table shows typical incentive amounts. Actual incentive rates may vary in accordance with program demand or requirements. Incentive amounts are documented and reserved on the Final Project Application.*

### PRINCIPLES OF AGREEMENT

- Partner recognizes that it must return a signed copy of the LOI and Project Application form to reserve financial incentives for its project(s). This will ensure incentives are available upon project completion.
- Partner will allow the Commercial Solutions Program to use Partner’s name to promote participation in the Program to entities such as potential program partners; utilities, federal, state, or local entities; and the general public. Partner understands that local code compliance and installation safety is the responsibility of the awarded contractor and not the Program or program affiliates (i.e. AEP Texas and CLEARResult). Any inspections offered by the Program are for the sole purpose of confirming energy savings, not safety.
- Partner understands that they are responsible for contractor procurement. The Program and its affiliates (i.e. AEP Texas and CLEARResult) are vendor neutral. Any issues associated with the workmanship of an installation will be the responsibility of the awarded contractor.

**ACCEPTANCE OF AGREEMENT**

By endorsing on the following page, your organization accepts this agreement with the SCORE Program, sponsored by SWEPCO. This agreement should be signed by your organization's superintendent, assoc. or assist. superintendent, or similar and is valid for the length of the 2017 program year. For your convenience, your organization's participation in the SCORE Program will continue automatically from year to year once you have enrolled in the program.

**Partner**

Signature: \_\_\_\_\_  
Printed Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Company Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City, State, ZIP: \_\_\_\_\_  
Phone: \_\_\_\_\_  
Fax: \_\_\_\_\_  
Tax ID: *Must submit W-9 with this signed form.*  
ESI ID: \_\_\_\_\_  
Email: \_\_\_\_\_  
Date: \_\_\_\_\_

**CLEARresult**

Signature: \_\_\_\_\_  
  
SWEPCO  
CLEARresult  
George LePoris  
4228 North Central Expressway, STE 350  
Dallas, TX 75206  
  
Fax: 972.894.1566  
  
Date: \_\_\_\_\_

Please send completed MOU to:

CLEARresult  
ATTN: George LePoris  
4228 North Central Expressway – STE 350  
Dallas, TX 75206  
Fax: 972.894.1566  
Email: George.LePoris@CLEARresult.com



### **LOI**

- Sign the Letter of Intent, which formally enrolls the organization into the SWEPCO Commercial Solutions program
- This authorizes CLEAResult to do the walkthrough & pay incentives to the Partner



### **PRE-INSPECTION**

- CLEAResult documents & verifies existing equipment before removal
- The incentive is calculated off of the existing equipment; if the equipment is not pre-inspected prior to removal the program cannot incentivize the project



### **INCENTIVE APPLICATION**

- Decide upon a timeline & project scope
- CLEAResult does a preliminary calculation for the incentive & energy savings based upon the existing equipment & equipment to be installed
- The incentive application guarantees money will be set aside for the project upon completion
- NOTE: There is no guarantee incentive funds will be available upon project completion without a signed incentive application



### **CONSTRUCTION**

- The Partner moves forward with the project either through an outside contractor or use of in-house staff
- The Partner notifies CLEAResult upon project completion



### **POST-INSPECTION**

- CLEAResult documents & verifies new equipment that was installed



### **INCENTIVE CHECK**

- CLEAResult receives W-9 & electric bill for affected facilities
- SWEPCO issues check to Partner (takes approximately 4-6 weeks)
- NOTE: The incentive check is a live check made to the attention of the person who signed the LOI - it is not a discount on the monthly bill