

SWEPCO is proud to offer the SCORE Program, aimed at improving the energy efficiency of K-12 and higher education facilities located within its service territory. SWEPCO has contracted with CLEAResult to sponsor, promote, and administer the Program.

_____, (herein referred to as “Partner”) recognizes that it is a willing participant of this **no cost** program designed to help reduce energy bills for our facilities, freeing up operating dollars for other needs AND improving the usability and comfort of our facilities. This Memorandum of Understanding reflects the **voluntary collaboration** between your organization and the SCORE Program and details the commitments of each party in order to improve energy efficiency in your facilities. *The Program agrees to provide these services at no cost to the Partner with the understanding that the Partner will exert its best efforts to complete the applicable steps below and implement cost-effective energy efficiency recommendations. Projects being submitted to the 2017 SCORE Program must be completed by **November 15, 2017** to allow time for post-installation inspections to occur before the end of the calendar year.*

DESCRIPTION OF COMMITMENTS

The SCORE Program will assist the Partner to identify cost-effective energy efficiency improvements that can help to make facilities less costly to operate and more comfortable to use. To achieve potential energy savings and facility improvements, the Program and Partner have agreed to work together to complete some or all of the following tasks, according to the specific needs identified for your organization:

- Identify and assess energy efficiency measures
- Develop and adhere to an Energy Master Plan that outlines administrative and financial decision-making criteria for energy efficiency improvements, installation of energy efficiency measures, and maintenance and operation procedures in order to succeed in implementing a cost-effective energy program in a timely manner
- Implement energy efficient operations and maintenance practices and procedures identified during walk-through energy assessments of specific utility(s)
- Locate funding sources to enable the Partner to complete capital projects
- Use utility incentives to buy down the capital cost of energy efficient systems

Measure Category	Cash Incentives*
Lighting (non-LED) & Lighting Controls	\$215/kW
Lighting (LED)	\$225/kW
Lighting Controls	\$225/kW
HVAC – Chiller	\$235/kW
HVAC – DX & HVAC Controls	\$235/kW
Building Envelope	\$225/kW
Food Service	\$225/kW
Refrigeration	\$225/kW
PC Power Management	\$225/kW
Commercial Duct Sealing	\$235/kW
Custom	\$235/kW

**This table shows typical incentive amounts. Actual incentive rates may vary in accordance with program demand or requirements. Incentive amounts are documented and reserved on the Final Project Application.*

PRINCIPLES OF AGREEMENT

Specific responsibilities of the Partner and the Program in this agreement are listed below.

- Partner will select two contact persons to work with the SCORE Program throughout the term of the Partnership, including a representative from both the Facilities/Energy Management Department and the Finance/Business Department.
- If the Program elects to provide energy performance benchmarking of Partner’s existing facilities, then the Partner agrees to provide the needed energy usage and building information required to complete this analysis. The SCORE Program will then develop a benchmarking report for the Partner illustrating the energy usage for the specified facilities.
- If the Program elects to provide assistance with the development of an Energy Master Plan, Partner agrees to attend a facilitated workshop in order to help create the document and process. Partner will strive to finalize any draft Energy Master Plans that are provided by the Program and will ask that senior management endorse and approve this plan.

- The SCORE Program will pay to Partner monetary incentives, as discussed in program materials, for eligible energy efficiency savings achieved by projects that are completed no later than November 30, 2017.
- Partner will make its best effort to complete and submit relevant Project Application Forms, including necessary supporting documentation for each project, in a timely manner. Please note that due to increased participation in the SCORE Program, the Project Application process is required in order to reserve financial incentives for your projects.
- Partner acknowledges that projects that receive monetary incentives in the SCORE Program would not have been accomplished, or would have been completed with less efficient equipment, except for the incentives and other services provided by this Program.
- Partner will allow the Program to use Partner's name to promote participation in the Program to entities such as potential program partners; utilities; federal, state, or local entities; and the general public.

ACCEPTANCE OF AGREEMENT

By endorsing on the following page, your organization accepts this agreement with the SCORE Program, sponsored by SWEPCO. This agreement should be signed by your organization's superintendent, assoc. or assist. superintendent, or similar and is valid for the length of the 2017 program year. For your convenience, your organization's participation in the SCORE Program will continue automatically from year to year once you have enrolled in the program.

Partner

CLEAResult

Signature: _____

Signature: _____

Printed Name: _____

Title: _____

Company Name: _____

Address: _____

City, State, ZIP: _____

Phone: _____

Fax: _____

Tax ID: *Must submit W-9 with this signed form.*

ESI ID: _____

Email: _____

Date: _____

SWEPCO
CLEAResult
George LePoris
4228 North Central Expressway, STE 350
Dallas, TX 75206

Fax: 972.894.1566

Date: _____

Please send completed MOU to:

CLEAResult
ATTN: George LePoris
4228 North Central Expressway – STE 350
Dallas, TX 75206
Fax: 972.894.1566
Email: George.LePoris@CLEAResult.com



MOU

- Sign the Memorandum of Understanding, which formally enrolls the organization into the SWEPCO SCORE program
- This authorizes CLEAResult to do the walkthrough & pay incentives to the Partner



PRE-INSPECTION

- CLEAResult documents & verifies existing equipment before removal
- The incentive is calculated off of the existing equipment; if the equipment is not pre-inspected prior to removal the program cannot incentivize the project



INCENTIVE APPLICATION

- Decide on a timeline & project scope
- CLEAResult does a preliminary calculation for the incentive & energy savings based upon the existing equipment & equipment to be installed
- The incentive application guarantees money will be set aside for the project upon completion
- NOTE: There is no guarantee incentive funds will be available upon project completion without a signed incentive application



CONSTRUCTION

- The Partner moves forward with the project either through an outside contractor or use of in-house staff
- The Partner notifies CLEAResult upon project completion



POST-INSPECTION

- CLEAResult documents & verifies new equipment that was installed



INCENTIVE CHECK

- CLEAResult receives W-9 & electric bill for affected facilities
- SWEPCO issues check to Partner (takes approximately 4-6 weeks)
- NOTE: The incentive check is a live check made to the attention of the person who signed the MOU - it is not a discount on the monthly bill